# **Innovation Discovery**

A worldwide database of innovations, networkable! To Promote, Diffuse, Acquire and Sell Innovative Ideas.



Knowledge is success and innovation is the key of the future

New products save money and improve quality, but consumers still use obsolete technology because do not know or understand new products

Corporations that cannot stay up to date and fail to hire the right knowledgeable specialist

# **INVESTMENT THESIS**

## A web platform to share and network market innovations to:

### **CORPORATIONS**

## **CONSUMERS**

**FIND** 

Dealers / Markets / Products / Partners

HIRE

Trained people

MARKET RESEARCH

For innovative products

**ANALYZE** 

Innovations trends

**GET CONSULTANTS** 

To get the needed know-how

**SAVE MONEY** 

**SAVE TIME** 

**IMPROVE QUALITY OF LIFE** 

THE IDEA

# FRONT - END (Wikipedia Style)



## **PRODUCT**

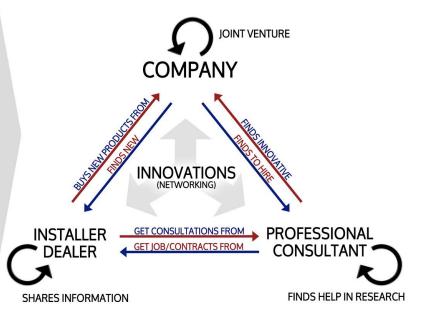
TO GET ANALYSYS

TO FIND NEW MARKETS

TO PUBLISH INNOVATIONS AND GET IMMEDIATE FEEDBACK

TO TEST INNOVATION THROW A TARGETED COMMUNITY

BACK - END (LinkedIn Style)



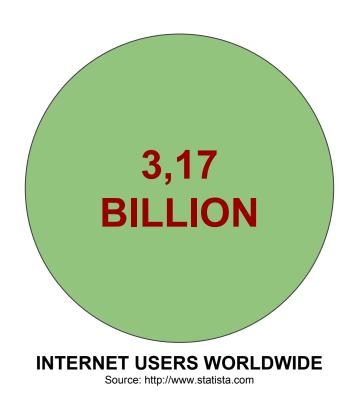
# 1,000,000

And more subscribers **for each**: blog, group, webpage speaking about innovative products.

# 3,000,000

of patents application in 2015.

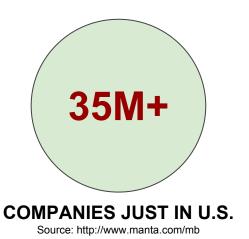
**MARKET VALIDATION** 



125M+

MICRO, SMALL, MEDIUM **ENTERPRISES AROUND** THE WORLD

Source: http://www.ifc.org



**MARKET SIZE** 



#### WE ARE BENEFITS ORIENTED, NOT TECHNICAL!

Users will use us to understand which BENEFITS they will have using a particular innovations

#### WE ARE INNOVATION FOCUSED, NOT GENERAL!

Our networking is based on innovations, allowing to find all the resources connected to it (professionals, corporates, dealers,...)





#### WE HAVE REAL USERS, NOT JUST DATA!

Our market analysis will be performed used thousand of real users that everyday surf our database of innovations

We want to use our competitor as an extension of our platform and provide services that could be helpful to our competitors

## **COMPETITORS**

## **FOUNDERS**

# Carlo Rivis Chief Executive Officer

10+ years as Business & Project Manager

# **Gabriele Izzo**Chief Technology Officer

10+ years as Project Manager & Software Engineer

# **EMPLOYEES**

Nabil El Ioini | Lead Developer | 10+ years as Researcher, Project Manager & SE



# Market opportunity is **HUGE**

PROFESSIONAL NETWORKING

HIRING SOLUTION

MARKETING SOLUTION

LinkedIn 532 Million Xing 73 Million Viadeo 10,9 Million LinkedIn 1770 Million Monster 666 Million CareerBuilder 713 Million LinkedIn 581 Million Google Ad 74,5 Billion Yahoo Ads 1,24 Billion

#### INNOVATION DISCOVERY

is not just about networking, jobs and ads: enables a connection between INNOVATIONS and everything around it (consumers, producers, markets, inventors, retailers,...) **BUSINESS MODEL** 

#### MARKETING SOLUTIONS

Ads focused on innovations to penetrate new markets.

#### PREMIUM SUBSCRIPTIONS

Allow professionals/corporations to connected to people with the required know-how.

#### PRODUCT TEST SOLUTIONS

To test new products using the right people.

#### MARKETING ANALYSIS (DATA)

To enter in the right market with the right innovation.

#### HIRING SOLUTIONS

To hire people with the needed skills.

#### **INNOVATIONS RESOURCES**

To evaluate the best technology available on the market.

#### **CONSULTANTS**

To help technicians and companies to understand innovations.

# **REVENUE SOURCE**

## SOCIAL



Custom video for each innovation



Group to promote and congratulate people connected to innovations



Target questions about desired benefits



Group to promote innovations

# **CALL**

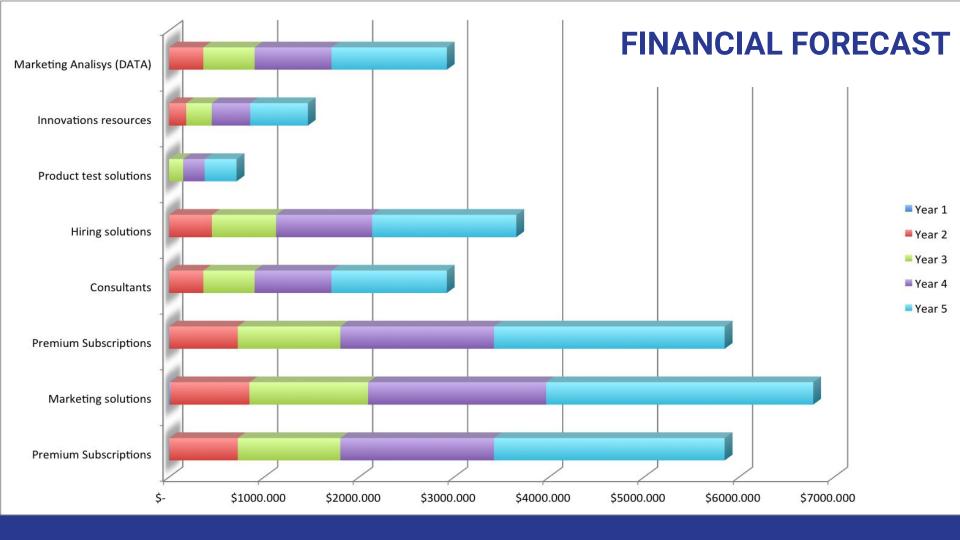


Invite corporates to insert their commercial innovation into the DB



Invite professionals to be connected with innovations they have collaborated/worked

**MARKET ADOPTION** 





FILL THE DATABASE

START THE NETWORKING

CREATE THE COMMUNITY

CLEARLY INNOVATIONS EXPLANATION

**RISKS** 

# WE ARE RISING \$ 3,500,000.00

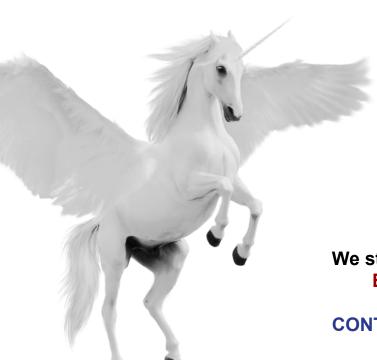
# in CONVERTIBLE NOTES

\$250,000.00 each note 14 investors max 15% discount 5% interest 36 months

DEAL TO THE INVESTOR

# **OWNER BUYOUT**

Do you let run away a UNICOR?



INNOVATION is the key of the <u>future</u>

NETWORKING is the fundamental of the business

We are developing the FUTURE of the BUSINESS

We strongly believe in building a
EVERLASTING EMPIRE
to provide
CONTINUOUS MONEY-INDUCED
to our investors

**EXIT STRATEGY** 

# **Innovation Discovery**

Thank you for your attention.