# REELY

END-TO-END CONTENT SOLUTION DELIVERING THE BEST HIGHLIGHTS FROM SPORTS LEAGUES TO THEIR FANS AROUND THE WORLD

reely

SEED INVESTOR MATERIALS CONFIDENTIAL | DO NOT DISTRIBUTE

# SPORTS HAVEN'T KEPT PACE WITH TECHNOLOGY

CONTENT OWNERS ARE SLOW AND INEFFICIENT

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FANS CAN'T GET THEIR CONTENT QUICKLY OR CONVENIENTLY

REELY USES DEEP LEARNING ALGORITHMS TO REVOLUTIONIZE THE WAY LEAGUES CREATE AND DELIVER THE HIGHLIGHTS FANS WANT

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# THE SPORTS MARKET IS WORTH OVER \$620B, BUT...

### TRADITIONAL VIEWERSHIP IS DECLINING<sup>[2]</sup>

CONTENT PROVIDERS ARE LOOKING FOR WAY TO CUT COSTS

### THE MARKET IS MIGRATING TO MOBILE<sup>[3]</sup>

PERCENTAGE OF TOTAL FANS REMAINS STEADY

1] https://www.atkearney.com/documents/10192/6f46b880-f8d1-4909-9960-cc605bb1ff34 2] http://www.forbes.com/sites/darrenheitner/2015/10/19/sports-industry-to-reach-73-5-billion-by-2019/#307506621585 3] http://www.wsj.com/articles/espn-tightens-its-belt-as-pressure-on-it-mounts-1436485852



WE'VE **CREATED A** SOLUTION FOR CONTENT PROVIDERS **AND FANS** ALIKE

FOR LEAGUES FOR FANS

WE'VE CREATED AN AUTOMATED HIGHLIGHT GENERATION SYSTEM TO CUT COSTS AND ENABLE GREATER PERSONALIZATION

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WE'VE CREATED AN EASIER WAY TO WATCH HIGHLIGHTS FROM ALL THE SPORTS YOU LOVE ON MOBILE

### REELY'S PROPRIETARY HIGHLIGHT GENERATION SYSTEM

UTILIZES COMPUTER VISION & DEEP LEARNING A.I.

WORKS WITH 8 DIFFERENT SPORTS AT OVER 94% ACCURACY (AND GROWING)

HELPS LEAGUES MONETIZE THEIR CONTENT MORE EFFICIENTLY

# THIS. IS. BIG. DEM

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REELY'S TECH REPRESENTS OVER \$2M IN SAVINGS PER LEAGUE PER YEAR<sup>\*</sup>

\*Based on average league size, industry standard technician rate and additional costs for editing suites, distribution platforms, and office space.



# WE'VE CREATED THE ULTIMATE DISTRIBUTION PLATFORM FOR FANS

#### REELY IS MORE THAN A CONTENT AGGREGATOR. IT'S A CONSTANTLY UPDATING CROWDSOURCED HIGHLIGHT REEL.

OUR MOBILE APP AUTOMATICALLY FEEDS FROM REELY'S COMPUTER VISION BACKEND INFRASTRUCTURE, CREATING AN END-TO-END CONTENT SOLUTION







BITE SIZED ENGAGEMENT SWIPE-TO-VOTE

PERSONALIZED



# THE MODEL

## REELY HAS DUAL REVENUE STREAMS

SOFTWARE LICENSING TO SPORTS LEAGUES (PRICING MODEL VARIES BY LEAGUE SIZE FROM \$100K TO \$2M+ PER SEASON)

AD REVENUE SHARING VIA B2C MOBILE APP TO WORK WITH SMALLER CUSTOMERS

> THESE DUAL REVENUE SOURCES REPRESENT BOTH CONSISTENT, RECURRING REVENUE AND A HOME RUN OPPORTUNITY



### WE ARE STARTING WITH SMALL, UNDERSERVED INTERNATIONAL SPORTS LEAGUES

REELY WILL PROVIDE PROFESSIONAL HIGHLIGHT CAPABILITIES AT A FRACTION OF THE COST

WE'LL OVERSERVE THEIR FANS WITH CONTENT EXACTLY HOW THEY WANT IT

MOBILE, BITE-SIZED ENGAGEMENT HIGH QUALITY PERSONALIZED, SEARCHABLE AND SHAREABLE FRESH CONTENT JUST MINUTES AFTER IT HAPPENS

WE'LL GROW WITH THESE PARTNERS AND EXPAND TO LEAGUES WORLDWIDE

# THE PLAN



### REELY HAS APPLICATIONS IN SPORTS TO INCLUDE

### **ADVANCED STATISTICS**

SCOUTING CAM

PREP SPORTS

OUR TECH HAS APPLICATIONS OUTSIDE OF SPORTS TO INCLUDE

**AREA SURVEILLANCE** 

ENTERTAINMENT

NEWS

THE FUTURE

# THE TIME IS NOW

### WE ARE SEEKING SMART FUNDING AND STRATEGIC PARTNERS WITH CONNECTIONS IN THE SPORTS INDUSTRY

#### **OPPORTUNITIES FOR GROWTH**



HIRE TWO ADDITIONAL MACHINE LEARNING ENGINEERS FULL-TIME BACKEND UX/UI DEVELOPMENT BUSINESS DEVELOPMENT PARTNERSHIPS SPORTS CONTENT RIGHTS CONFERENCE PARTICIPATION



# JOIN OUR TEAM



#### CULLENGALLAGHER

- Former AF Officer & C-17 Pilot
- SVP, DJ2 Entertainment
- UCLA EMBA 2016



#### **IAN**STEPHENS

- President, Feeling Smitten
- Founder and CEO, Magnolia Moonshine Cocktails



#### SERGEYLVOV

- Senior Manager, Product
  Development, Ixia
- 2+ Decades in Software Development
- UCLA EMBA 2016



#### FRANKBRYAN

- CRO, TriEagle Energy
- Launch & Exit, MP2 Energy
- UCLA EMBA 2016

### ADVISORS



#### CARLKIRCHHOFF

- Co-Founder, EverSport Media
- 20+ Years Sports Content Rights
  Management



#### **RAFAL**KAPELA

- Computer Vision + Machine
  Learning Expert
- Ph.D. in Computer Science



# WE'RE READY

WE'VE CREATED A HIGHLY SUCCESSFUL MVP

WE'VE CREATED CUTTING EDGE COMPUTER VISION + MACHINE LEARNING TECHNOLOGY

OUR COMPLETE HIGHLIGHT SOLUTION OFFERS LEAGUES AN END-TO-END CONTENT PLATFOM AND DELIVERS FANS THE BEST MOBILE SPORTS EXPERIENCE YET

WE'VE PROVEN WE CAN DELIVER

## NOW WE NEED YOU TO HELP US GROW

CONTACT US AT <u>INFO@REELYAPP.COM</u> -OR-206.225.7884

