Signow

## **Founder Bios**

## Chris Hawkins – CEO and Co-Founder

Dedicating the early portion of his career to his country, Chris Hawkins graduated from the US Military Academy at West Point in 2006, then served as a Company Commander and Platoon Leader in the United States Army. In 2008, after completing his service, he founded Bold Group, Inc., where he acted as President. Bold Group provided software and process improvements for niche financial firms.

After discovering productivity inefficiencies in contract execution, he and Andrew Ellis co-founded SignNow<sup>TM</sup>, Inc. in 2010 to create a consumer and small business oriented, user-friendly solution for e-signing as well as the first remote electronic notarization service. The research he gathered during the product development process culminated in the publishing of his first book, "A History of Signatures: From Cave Paintings to Robo-Signings" in early 2011.

To unwind after a hard day at work, Chris likes to relax with a glass of fine bourbon. A consummate connoisseur, he even barrels his own whiskey.

## Andrew Ellis – President and Co-Founder

Andrew Ellis graduated from the University of Southern California's Marshall School of Business in 2006 with a Bachelor of Science degree in Business Administration, Finance and Entrepreneurship. From 2007 through 2010 he served as a Portfolio Manager at the HM Ruby Fund, a hedge fund specializing in life insurance policies and asset-based lending, where Andrew managed his own portfolio with over \$100M in assets.

Andrew is a devotee of user experience, for which he has built a passion since first working for his father's software company at the age of 14. His experience with contracts, software, finance and dedication to the consumer make him uniquely qualified in his capacity at SignNow.

In his free time, Andrew is a cigar aficionado and an avid college football follower, faithfully supporting his Alma Mater's Trojans.